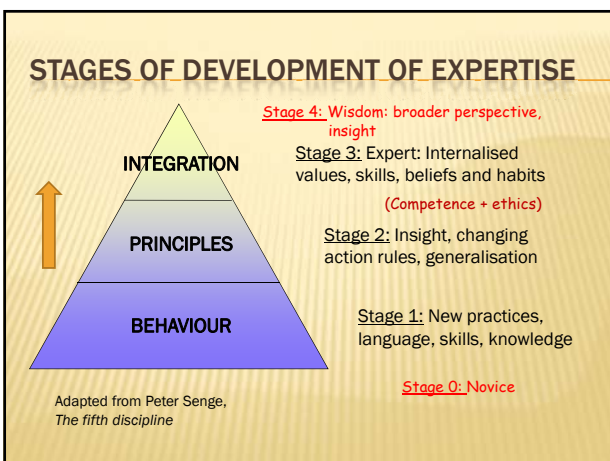




### WHAT IS WISDOM?

Only a fool would proclaim him/herself wise.

(The Lucifer dilemma)



### IS THERE A PLACE FOR "WISDOM" IN MANAGEMENT?

"Business is business!"

"The purpose of business is to maximise profits!"

### “BUSINESS IS BUSINESS”.....

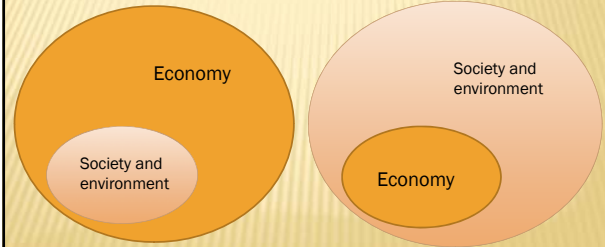
- ✘ Is an **ambit claim!**
- ✘ It is not a philosophy that can be justified!



### THE COSMOLOGY OF BUSINESS

Delusional (but dominant)

Reflective of the cosmos  
(slowly being realised)



### WISDOM: A USEFUL APPROACH

- ✘ Wisdom = worldly competence that honours human values and the cosmos
- ✘ How does one pursue wisdom?
- ✘ Answer:
- ✘ **Wisdom = experience + mental framework + reflection**
- ✘ Mental framework = understanding of the nature of the cosmos



### AIM OF SESSION

- ✦ The session aims to provide an introduction to the Chinese book of changes (the I Ching) as a source of wisdom for self-development as a leader.



### QUESTIONS

- ✦ What is the I Ching?
- ✦ How do you use it?
- ✦ What was my experience? How did the I Ching help me as a leader?
- ✦ Is this “Chinese philosophy” in action?
- ✦ Can my experience be helpful to others?

### APPROACHING THE I CHING

#### Yin and Yang



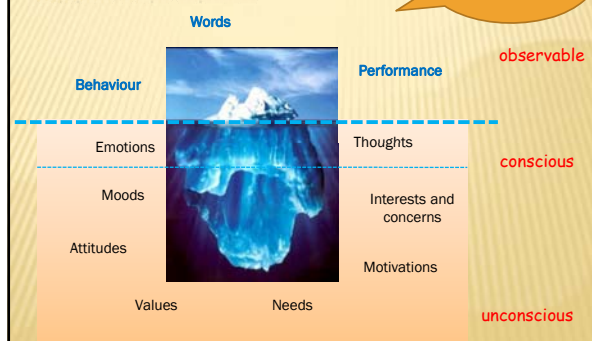
- Yang / Yin
- Masculine / Feminine
- Strong / Flexible
- Correctness / Joy
- Ethics / Creativity
- Sun / Moon
- Cognition / Emotion
- Action / Reflection
- Light / Dark

1<sup>st</sup> concept

The Yellow Emperor said “The principle of Yin and Yang is the foundation of the entire universe. It underlies everything in creation.”

### INNER AND OUTER

2<sup>nd</sup> concept



## CONTENDING WITH THE EGO

3<sup>rd</sup> concept

- ✦ In life and leadership, personal growth requires us to contend with the ego. The sage avoids both helplessness and domination of others.

Victim, helplessness

Life goal: Survival

Violence; annihilation of perceived threats



## RESPECT FOR THE I CHING

Carl Jung: "The method of the I Ching does indeed take into account the hidden individual quality in things and men, and in one's own unconscious self as well."

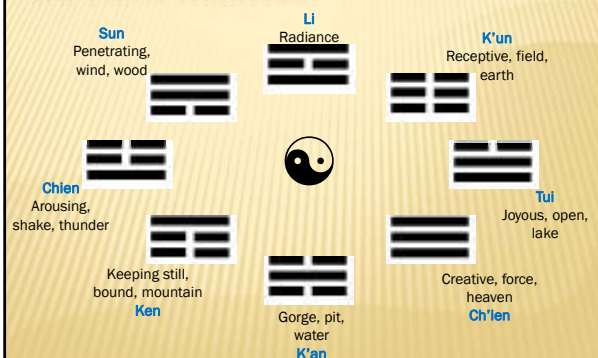
Hermann Hesse: "I have been inspired by the wisdom of China. The I Ching can transform life."

Carol Anthony: "The Sage, or the Cosmic Teacher, speaks to us through the I Ching." It has the "ability to reflect the unconscious". "It speaks to something in me that is beyond words or reason, giving me a restorative type of nourishment".

## WHAT IS THE I CHING?

- ✦ The 64 hexagrams of the I Ching were considered by their ancient authors to be a fully adequate interpretation of every human situation at any given moment during an individual's life.
- ✦ Originally a handbook for divination, it is better understood as a source of wisdom and guidance.
- ✦ By seeking to discern the inner truth of ourselves and our situation, we trigger a flow of transformative energy.
- ✦ Consulting the I Ching enables us to work with the creative spirits or the cosmic helpers.

## THE EIGHT TRIGRAMS



## A READING (WITH 2 HEXAGRAMS)



**45 Ts'ui**  
Gathering  
together



**8 P'i**  
Joining,  
supporting, uniting

## QUESTIONS

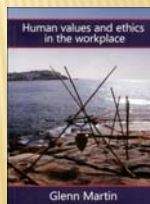
- ✘ What is the I Ching?
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## FURTHER....



The Ten Thousand Things:  
A story of the lived experience of the I Ching

**BOOK LAUNCH**  
Sunday 8 August, 3.30pm  
Gleebooks  
(Register at Gleebooks website)



Human Values  
and Ethics in  
the Workplace

**Websites:**

[www.glennmartin.com.au](http://www.glennmartin.com.au)  
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